

DATE RECEIVED: 26 Nov 80

DATE OF EVENT: Tuesday, 9 Dec 80

SUSPENSE: 1 Dec 80

a. Source:	Tel: Ltr Fm: The Hon. Philip Klutznick
b. Type of event:	Briefing by DCI for Chief Executive Officers of major American companies
c. Special occasion:	1000 - Welcoming remarks; 1245 - Lunch
d. Date/Time:	1330-1415 - Briefing by DCI Tuesday, 9 Dec 80
e. Location:	Department of Commerce
f. Significant info:	Briefings are to be unclassified.
	Point of contact: David Laux, 377-3583

2. SCHEDULE:

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3. RECOMMENDATIONS:

	Schedule	Regret	Remarks
AIDE	<i>Shy</i>		<i>I have blocked out on your schedule.</i>
			<i>Need draft Energy Astro</i>
EA			

4. DCI DECISION:

a. SCHEDULE ✓ NO SEE ME

b. ADDITIONAL ATTENDEES

c. PASS TO: DDCI _____ D/DCI/RM _____ D/DCI/CT _____ DDNFA _____

5. AIDE FINAL ACTION: Accepted to David Lenz, 1 Dec.

→ CC [] → done
1 Dec 80
msp



THE SECRETARY OF COMMERCE
Washington, D.C. 20230

Executive Secretary
80-5532

11/11/80

Dear Mr. Turner:

I wish to invite you to participate in the first of a special series of briefings for Chief Executive Officers of major American companies. Our offices have been in touch, and I understand the time has been reserved on your calendar.

These briefings are designed to provide specific information to bolster efforts by American businesses to compete in foreign countries. They stem from an interagency Task Force on Intelligence and the Business Community which recommended that Commerce, closely supported by State, CIA and Treasury establish a high level series of briefings on key foreign countries. Although government participants in the briefing will obviously have full access to intelligence, the briefings are not to divulge classified information. (This letter is classified because the existence of the Task Force, as well as its work and recommendations are SECRET.)

For the first briefing, the Task Force selected high priority major projects in two industrial sectors of China -- non-petroleum energy and mineral resource development. The American companies bidding for projects in these industrial sectors are facing stiff foreign competition. Enclosed is a list of the major projects and industrial sectors and the American companies that have been invited.

The briefing will be held Tuesday, December 9, at the Department of Commerce, from 10:00 a.m. to about 2:30 p.m. An agenda and list of speakers and topics are enclosed. Questions about your participation and presentation should be directed to Mr. David Laux, Director, People's Republic of China Affairs Division, 377-3583.

I am informing the Chief Executive Officers or their representatives that the briefing will be closed to all but invited guests and senior government officials. The briefing will be strictly off-the-record.

Given the relatively small size of the group, I suggest that your presentation be conversational, rather than speech form, and as informative as possible given necessary constraints. I also suggest leaving some time for questions.

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- 2 -

I thank you for joining with me in initiating this important series, and I look forward to seeing you for the briefing and lunch on the 9th.

Sincerely,

Philip W. Klutznick
Secretary of Commerce

3 Enclosures
Major Projects and Industrial Sectors
American Company Invitees
Agenda

The Honorable Stansfield Turner
Director
Central Intelligence Agency
Washington, D.C. 20505

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<u>Projects and Companies</u>	<u>Estimated Total Investment</u>	<u>Foreign Exchange Costs</u>
<u>Energy</u>		
1. Ertan Hydroelectric Project	2,000	150
Allis Chalmers Dravo Engineering Ensearch-Ebasco Engineering Harza Engineering Hydropower Associates Kaiser Engineering International Parsons Engineering Stone and Webster Engineering Westinghouse		
2. Longtan Hydroelectric Project	1,600	100
No American companies as yet (see Pingguo)		
3. Shenzhen Nuclear Power Plan	2,000	1,000
Dravo Engineering General Electric Nuclear Services International Corporation Westinghouse		
4. Datong Coal Basin	2,000	140
Consolidated Coal Company Ensearch-Ebasco Engineering General Electric Island Creek Coal Company Kaiser Engineering International Newco Engineering and Coal Development Company Peabody Coal Company		
<u>Resource Development</u>		
5. Dexing Copper Mine and Facilities	1,500	200
Fluor Corporation		
6. Pingguo Aluminum Mine and Smelter	10,000	1,000
Alcoa Bechtel		
7. Huzhu Aluminum Mine	7,500	1,000
Kaiser Engineering Reynolds Metals		

-2-

8.	Nanfen Iron Ore Mine	800	100
	Kaiser Engineering		
9.	Sijiaying Iron Ore Mine	1,000	100
	Kaiser Engineering		
10.	Shichang Iron Ore Mine	1,000	100
	Bethlehem Steel Corporation		
		<u>29,400</u>	<u>3,890</u>

Note: Project Numbers are keyed to the map.

People's Republic of China: Pinyin Romanization



504453 3-B (541790)

Province-level Names

Conventional	Characters	Pinyin	Pronunciation	Conventional	Characters	Pinyin	Pronunciation
Anhui	安徽	Anhui	ahn - way	Kweichow	贵州	Guizhou	g_way - joe
Chekiang	浙江	Zhejiang	juh - jee_ong	Liaoning	辽宁	Liaoning	lee_ow - ning
Fukien	福建	Fujian	foo - jee_en	Ningsia	宁夏	Ningxia	ning - she_ah
Heilongjiang	黑龙江	Heilongjiang	hay - loong - jee_ong	Peking	北京	Beijing	bay - jing
Henan	河南	Henan	huh - non	Shanghai	上海	Shanghai	shong - hi
Hebei	河北	Hebei	huh - bay	Shansi	山西	Shanxi	shahn - she
Hunan	湖南	Hunan	hoo - nan	Shantung	山东	Shandong	shahn - doong
Hubei	湖北	Hubei	hoo - bay	Shensi	陕西	Shaanxi	shun - she
Inner Mongolia	内蒙古	Nei Monggol	nay - mung - goo	Sinkiang	新疆	Xinjiang	shin - jee_ong
Kansu	甘肃	Gansu	gahn - soo	Szechwan	四川	Sichuan	ssu - ch_wan
Kiangsi	江西	Jiangxi	jee_ong - she	Tibet	西藏	Xizang	she - dzong
Kiangsu	江苏	Jiangsu	jee_ong - su	Tientsin	天津	Tianjin	te_en - jin
Kirin	吉林	Jilin	jee - lynn	Tsinghai	青海	Qinghai	ching - hi
Kwangsi	广西	Guangxi	g_wong - she	Yunnan	云南	Yunnan	yu_poon - nan
Kwangtung	广东	Guangdong	g_wong - doong				

AGENDA: SPECIAL CHINA BRIEFING

Moderator: Homer Moyer, General Counsel
Department of Commerce

- 10:00 - 10:15 Philip Klutznick, Secretary of Commerce
Welcome
Expansion of U.S.-China Commercial Relations
- 10:15 - 10:45 Richard Holbrooke, Assistant Secretary
for East Asian and Pacific Affairs
Department of State
The New Political Leadership
- 10:45 - 11:15 John Holdridge, National Intelligence Officer
for China, National Foreign Assessment Ctr,
Central Intelligence Agency
China's Revised Modernization Plans
- 11:15 - 11:30 Break
- 11:30 - 12:00 Panel
1. Robert Herzstein, Under Secretary
for International Trade,
Department of Commerce
Government Support for Developing
Business with China
 2. John Moore, President and Chairman
Export-Import Bank
Financing China's Development
 3. Homer Moyer, General Counsel
Department of Commerce
Legal Developments in China

- 2 -

12:00 - 12:30 Zbigniew Brzezinski, Assistant to the
 President for National Security Affairs
 China's Global and Strategic Role

12:30 - 12:45 Sherry, Secretary's Office

12:45 - 1:30 Lunch, Secretary's Dining Room

1:30 - 2:15 Stansfield Turner, Director,
 Central Intelligence Agency

 Remarks and Discussion

2:15 - Secretary Philip Klutznick
 Concluding Remarks

Mr. W. H. Krome George
Chief Executive Officer and
Chairman of the Board
Aluminum Company of America
Pittsburgh, PA 15219
Dear Mr. George:

(Alcoa Building)*

Mr. David C. Scott
Chairman and Chief Executive
Officer and President
Allis Chalmers Corporation
Milwaukee, WI 53201
Dear Mr. Scott:

(P. O. Box 512)

Mr. Stephen D. Bechtel, Jr.
Chairman of the Bechtel Group
Bechtel Corporation
50 Beal Street
San Francisco, CA 94105
Dear Mr. Bechtel:

Mr. Donald H. Trautlein
Chairman and Chief Executive
Officer
Bethlehem Steel Corporation
Bethlehem, PA 18016
Dear Mr. Trautlein:

(Martin Tower)

Robert Dickey III
Chairman, President and
Chief Executive Officer
Dravo Corporation
Pittsburgh, PA 15222
Dear Mr. Dickey:

(One Oliver Plaza)

Mr. R. E. Samples
Chairman and Chief Executive
Officer
Consolidation Coal Company
Pittsburgh, PA 15222
Dear Mr. Samples:

(3300 One Oliver Plaza)

Mr. R. J. Sherman
Chairman of the Board
Enserch-Ebasco Services Inc.
Two World Trade Center
New York, NY 10048
Dear Mr. Sherman:

Mr. J. Robert Fluor
Chairman of the Board
Fluor Corporation
3333 Michelson Drive
Irvine, CA
Dear Mr. Fluor

*Envelope only

2

Mr. Reginald H. Jones
Chairman and Chief Executive
Officer (3135 Easton Turnpike)
General Electric
Fairfield, CT 06431
Dear Mr. Jones:

Mr. James McCloud
President, Kaiser
Engineering International (300 Lakeside Drive)
300 Lakeside Drive
Oakland, CA 94666
Dear Mr. McCloud:

Mr. Henry F. Lemieux
Chairmand of the Board
Raymond International Inc.
Houston, TX 77027
Dear Mr. Lemieux:

Mr. Sherman Naymark
President
Nuclear Services Int'l. Corp.
1700 Deel Avenue
Campbell, CA 95008
Dear Mr. Naymark:

Mr. William Leonard
Chairman and Chief Executive
Officer
Ralph M. Parsons Co. (100 West Walnut Street)
Pasadena, CA 91124
Dear Mr. Leonard:

Mr. Robert Quenon
President and Chief Executive
Officer
Peabody Coal Company (301 N. Memorial Drive)
St. Louis, MO 63102
Dear Mr. Quenon:

Mr. David P. Reynolds
Chairman and Chief Executive
Officer
Reynolds Metals Co. (6601 Broad Street Road)
Richmond, VA 23261
Dear Mr. Reynolds:

Mr. Raymond C. Foster
Chairman, President and
Chief Executive Officer
Stone & Webster, Inc. (90 Broad Street)
New York, NY 10004
Dear Mr. Foster:

3

Mr. Robert E. Kirby
Chairman
Westinghouse Electric Corp.
Gateway Center - Westinghouse Building
Pittsburgh, PA 15222
Dear Mr. Kirby:

Mr. Richard D. Harza
President, Chairman and
Chief Executive Officer
Harza Engineering (150 Wacker Drive)
Chicago, IL 60606
Dear Mr. Harza:

Honorable Albert Gore
Chairman of the Board
Island Creek Coal Company
P. O. Box 11430
Lexington, KY 40575
Dear Mr. Gore:

Mr. Richard E. Kohne
President and Chief Executive Officer
North American Hydropower Associates
180 Howard Street
San Francisco, CA 94105
Dear Mr. Kohne: